

GAIN ESSENTIAL SKILLS WITH THE RIGHT CON CLASS

CON 1100, CON 1200, CON 1300 & CON 1400

Get certified and advance your career! Our CON classes are 100% virtual for your convenience. To ensure the best value for the Government, we offer a pricing structure that varies based on class size. GGS is a proud SDVOSB, and we provide flexible contracting and purchasing options, including SF189 and credit card payments. **Contact Joy Stone at jstone@gothamgovernment.com or Sherelle Abernathy at sabernathy@gothamgovernment.com** for detailed pricing information and to schedule a class.

■ **CON 1100: CONTRACT FOUNDATIONAL SKILLS** | **DURATION: 8 DAYS**

Foundations of Contracting is an introductory course designed for new acquisition professionals in the federal government. This course provides a comprehensive understanding of the foundational principles and practices of federal contracting. Participants will learn the essential elements of the acquisition lifecycle, including requirements determination, market research, acquisition planning, solicitation, evaluation, award, and contract administration. Through a combination of lectures, case studies, and interactive exercises, attendees will gain the knowledge and skills necessary to perform their contracting duties effectively and in compliance with federal regulations.

■ **CON 1200: CONTRACT PRE-AWARD** | **DURATION: 8 DAYS**

Contract Pre-Award is a foundational course focused on the processes and procedures that occur prior to the award of a federal contract. This course is designed for acquisition professionals who seek to deepen their understanding of the federal procurement process, particularly in the areas of requirements definition, market research, acquisition strategy development, and solicitation preparation. Participants will explore key concepts such as competitive and non-competitive procurement, small business considerations, and ethical standards in contracting.

■ **CON 1300: CONTRACT AWARD** | **DURATION: 8 DAYS**

Contract Award and Post-Award is an essential course for acquisition professionals focused on the critical stages of the contracting process that occur after the solicitation phase. This course covers the fundamentals of contract award procedures, post-award administration, and the management of contract performance. Participants will gain practical knowledge and skills in areas such as contract formation, modification, quality assurance, and closeout. The course also emphasizes the importance of maintaining ethical standards and ensuring compliance with federal regulations throughout the post-award phase. Through interactive lectures, case studies, and real-world scenarios, attendees will learn to navigate the complexities of contract management effectively.

■ **CON 1400: CONTRACT POST-AWARD** | **DURATION: 7 DAYS**

Contract Administration and Closeout is an in-depth course focusing on the critical responsibilities and processes involved in managing and closing out federal contracts. This course is designed for acquisition professionals who oversee contract performance and ensure compliance with contractual obligations. Participants will delve into advanced contract administration topics, including managing contract modifications, monitoring contractor performance, resolving disputes, and executing contract closeout procedures. The course emphasizes the importance of ethical practices, regulatory compliance, and effective communication with stakeholders. Through practical exercises, case studies, and group discussions, attendees will develop the skills needed to manage the entire contract lifecycle successfully.

Schedule a class or get more information! Contact Joy Stone at jstone@gothamgovernment.com or Sherelle Abernathy at sabernathy@gothamgovernment.com