

GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

## MULTIPLE AWARD SCHEDULE

### FEDERAL SUPPLY GROUP: PROFESSIONAL SERVICES

CONTRACT NUMBER: **47QRAA26D003R**

PERIOD COVERED BY CONTRACT:  
**FEBRUARY 6, 2026 THROUGH FEBRUARY 5, 2031**

#### GOTHAM GOVERNMENT SERVICES

2675 LOGMILL RD

HAYMARKET, VA 20169

TEL: 202-843-5447

[www.GothamGovernment.com](http://www.GothamGovernment.com)

#### CONTRACT ADMINISTRATOR:

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<https://gothamgovernment.com/contracts/>

Gotham Government Services is a **Service-Disabled Veteran-Owned Small Business** certified by the Small Business Administration.



For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAvantage.gov.

## CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

**SIN 541611/RC - Management and Financial Consulting, Acquisition and Grants Management**

**SIN 611430/RC - Professional and Management Development Training**

**SIN OLM/RC/STLOC - Order Level Materials (OLMs)**

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. **Not Applicable**

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. **See attached pricelist on page 4.**

2. Maximum order. **SIN 541611, 611430: \$1,000,000/ OLMs: \$25,000**

3. Minimum order. **\$100**

4. Geographic coverage (delivery area). **Domestic**

5. Point(s) of production (city, county, and State or foreign country). **Not Applicable**

6. Discount from list prices or statement of net price. **Prices shown are NET prices; Basic discounts have been deducted.**

7. Quantity discounts. **None**

8. Prompt payment discount. **Net 30 Days.** Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin). **Not Applicable**

10a. Time of delivery. **As agreed per task order.**

10b. Expedited Delivery. **As agreed per task order.**

10c. Overnight and 2-day delivery. **Not Applicable**

10d. Urgent Requirements. **Contact Contractor**

11. F.O.B. point(s). **Destination**

12a. Ordering address(es). **Contractor Address**

12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). **Contractor Address**

14. Warranty provision. **Not Applicable**

15. Export packing charges, if applicable. **Not Applicable**

16. Terms and conditions of rental, maintenance, and repair (if applicable). **Not Applicable**

17. Terms and conditions of installation (if applicable). **Not Applicable**

- 18. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **Not Applicable**
- 19. Terms and conditions for any other services (if applicable). **Not Applicable**
- 20. List of service and distribution points (if applicable). **Not Applicable**
- 21. List of participating dealers (if applicable). **Not Applicable**
- 22. Preventive maintenance (if applicable). **Not Applicable**
- 23a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **Not Applicable**
- 23b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/). **Not Applicable**
- 24. Unique Entity Identification (UEIN) Number. **N8LHLC2J9GJ7**

Notification regarding registration in the System for Award Management (SAM) database. **Gotham Government Services LLC is registered.**

## GSA PRICELIST

Labor Category	GSA Rate	GSA Rate	GSA Rate	GSA Rate	GSA Rate
	2/6/26 - 2/5/27	2/6/27 - 2/5/28	2/6/28 - 2/5/29	2/6/29 - 2/5/30	2/6/30 - 2/5/31
Program Administrator	\$111.17	\$115.06	\$119.09	\$123.26	\$127.57
Program Manager	\$160.34	\$165.95	\$171.76	\$177.77	\$183.99
Project Manager	\$149.58	\$154.82	\$160.24	\$165.85	\$171.65
Senior Support Specialist	\$72.54	\$75.08	\$77.71	\$80.43	\$83.25
Senior Systems Analyst	\$138.96	\$143.82	\$148.85	\$154.06	\$159.45
Subject Matter Expert II	\$208.58	\$215.88	\$223.44	\$231.26	\$239.35
Training Coordinator	\$96.27	\$99.64	\$103.13	\$106.74	\$110.48

Training Courses	GSA Rate
COR Refresher	\$3,803.53
FFM 409 Federal Financial Law	\$4,704.28
Mid-Career Retirement Training	\$2,619.65
Succession Planning	\$2,468.51
Succession Planning	\$4,156.17
Leading & Managing High-Performing Project Teams	\$5,012.59
Federal Budget Process	\$4,836.27
How to Delegate	\$2,267.00
Managing a Virtual Workforce	\$5,026.70
Service Motivation Training	\$2,906.80
Strategic Planning and Execution	\$4,156.17
Interview Skills for Employees	\$4,483.63
Interview Techniques for Supervisors	\$4,408.06
Professional Development	\$5,390.43
Stress Management - Minimizing Stress, Burnout, and Compassion Fatigue	\$3,324.94

**TRAINING COURSE CANCELLATION TERMS:**

Once a course is scheduled, GGS is committed to you, the customer, to provide the course in a professional manner. We issue a task order to the instructor and assign a producer for virtual classes. Unexpected cancellations can directly impact their financial wellbeing. As a result, the following policy is implemented effective October 1, 2025.

- Classes cancelled 22 days or more before the scheduled start date will not incur a cancellation penalty.
- Classes cancelled 15 to 21 days before the scheduled start date will incur a 25% cancellation penalty. Example a class with a course fee of \$10,000 would be invoiced for \$2,500 cancellation penalty.
- Classes cancelled 8 to 14 days before the scheduled start date will incur a 50% cancellation penalty. Example a class with a course fee of \$10,000 would be invoiced for \$5,000 cancellation penalty.
- Classes cancelled within 7 days the scheduled start date will incur a 100% cancellation penalty. Example a class with a course fee of \$10,000 would be invoiced for \$10,000 cancellation penalty. If the class is subsequently rescheduled GGS may reduce or waive the cancellation penalty.

**LABOR CATEGORY DESCRIPTIONS**

TITLE	DESCRIPTION	MIN EDU/ EXP
Program Administrator	Must be able to use software packages such as MS Word, Excel, PowerPoint, and electronic mail effectively. Must have demonstrated experience in providing administrative support in areas of office management, briefing and deliverable preparation, scheduling, meeting coordination, and copier and fax equipment use. Uses a wide application of principles, theories, concepts, and techniques to develop innovative solutions to problems. Applies knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.	Bachelors (or equivalent experience) and 4 years of experience.
Program Manager	Directs, coordinates, and exercises supervisory authority for planning, organizing, controlling, integrating and completing programs. Develops and establishes procedures and guidelines for daily operation of assigned program. Executes and implements program directives and develops systems and controls to carry out program tasks. Determines work schedules, sets priorities and implements procedures for performing work activities. Directs and monitors work results for meeting customer requirements, specifications and quality assurance standards. Evaluates performance of assigned program tasks in terms of quality, cost control and program schedules.	Bachelors (or equivalent experience) and 8 years of experience.

TITLE	DESCRIPTION	MIN EDU/ EXP
Project Manager	Directs, coordinates and exercises supervisory authority for planning, organizing, controlling, integrating and completing projects. Develops and establishes procedures and guidelines for daily operation of assigned program. Executes and implements program directives and develops systems and controls to carry out program tasks. Determines work schedules, sets priorities and implements procedures for performing work activities. Directs and monitors work results for meeting customer requirements, specifications and quality assurance standards. Evaluates performance of assigned program tasks in terms of quality, cost control and program schedules.	Bachelors (or equivalent experience) and 6 years of experience.
Senior Support Specialist	Liaison for the staff when they are out of the office, and coordinates getting information/messages to them in a timely manner. Assists in preparing management plans, reports, and deliverables. Coordinates schedules to facilitate completion of tasks, training sessions, deliverables, Work Request reviews, briefings, electronic meetings, and surveys. May give guidance and direction to other support staff. Must have demonstrated experience in providing administrative support in areas of office management, briefing and deliverable preparation, scheduling, and meeting coordination.	Bachelors (or equivalent experience) and 1 year of experience.
Senior Systems Analyst	Applies knowledge of and experience with technological, programmatic, program management or business fields to support the analysis of complex systems engineering, systems technology, support systems, program management, management or other related programs.	Bachelors (or equivalent experience) and 8 years of experience.
Subject Matter Expert II	Uses a wide application of principles, theories, concepts, and techniques to develop innovative solutions to problems. Provides expert advice, assistance, or guidance in support of programs and projects. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.	Masters (or equivalent experience) and 15 years of experience
Training Coordinator	Must be able to prepare course and training objectives, outlines, instruction and student guides, and perform training with audio-visual aids. Must provide training for other instructors as well as operators and course maintenance personnel.	Bachelors (or equivalent experience) and 3 years of experience

## TRAINING COURSE DESCRIPTIONS

COURSE TITLE	DESCRIPTION	DURATION (IN HOURS)	MIN/MAX PARTICIPANTS
COR Refresher	In this class you will refresh your knowledge of the contracting officer’s representative (COR) duties and best practices while satisfying the requirements for maintenance training. From dealing with subcontracts to ethics in government contracting, you will leave class with a reinforced understanding of the acquisition process. You should come prepared to discuss troublesome issues you may have encountered while performing COR duties.	8	10/30
FFM 409 Federal Financial Law	FFM 409 Federal Financial Law examines the legal frameworks governing federal financial management, including appropriations law, fiscal accountability, and the roles of key oversight bodies. Students will gain a solid foundation in interpreting and applying legal principles to ensure compliance with federal financial regulations.	16	10/30
Mid-Career Retirement Training	The Mid-Career Retirement class is an 8-hour course designed to help Federal employees evaluate their current retirement readiness and make informed adjustments to stay on track. The course covers key topics such as TSP management, pension estimates, Federal benefits review, and mid-career financial planning strategies.	8	10/30
Succession Planning	The Succession Planning class is an 8-hour course that equips Federal employees with the foundational tools to support leadership continuity and workforce development. Participants will explore key concepts such as identifying high-potential talent, knowledge transfer strategies, and aligning succession efforts with agency mission and goals.	8	10/30
Succession Planning	The Succession Planning class is a 16-hour course designed to help Federal leaders and managers identify, develop, and retain talent to ensure organizational continuity and leadership readiness. Participants will learn strategies for workforce assessment, knowledge transfer, mentoring, and creating actionable succession plans aligned with agency goals and future needs.	16	10/30
Leading & Managing High-Performing Project Teams	"Leading & Managing High-Performing Project Teams" is an intensive 16-hour class that equips participants with the skills to build, motivate, and guide teams toward successful project outcomes. Through practical tools and team-based exercises, attendees will learn to foster collaboration, manage conflict, and drive performance in fast-paced, goal-driven environments.	16	10/30
Federal Budget Process	In this class you will learn the process of how federal funds are planned for, authorized, appropriated, apportioned, allocated, and executed each year. Through examination of current events, you	16	10/30

COURSE TITLE	DESCRIPTION	DURATION (IN HOURS)	MIN/MAX PARTICIPANTS
	will learn the formulation, enactment, and execution phases of the federal budget process.		
How to Delegate	How to Delegate is a concise, practical course that introduces the fundamentals of effective delegation to boost team productivity and individual growth. Participants will learn how to assign tasks clearly, match responsibilities to skill sets, and maintain accountability with minimal oversight.	2	10/30
Managing a Virtual Workforce	"Managing a Virtual Workforce" is an in-depth 16-hour class that equips leaders with the tools and strategies needed to effectively lead remote teams, foster engagement, and maintain productivity across distances. Participants will learn best practices for virtual communication, performance management, and team cohesion in a digital work environment.	16	10/30
Service Motivation Training	"Service Motivation" is an engaging 8-hour class that explores the mindset, values, and behaviors that drive exceptional customer and client service. Participants will learn how to stay motivated, build meaningful connections, and deliver consistent, high-quality service even in challenging situations.	8	10/30
Strategic Planning and Execution	"Strategic Planning and Execution" is a results-focused 8-hour class that teaches participants how to develop clear, actionable strategies aligned with organizational goals. Through practical frameworks and hands-on exercises, attendees will learn to translate vision into effective plans and drive successful implementation.	8	10/30
Interview Skills for Employees	Interview Skills for Employees prepares participants to confidently navigate job interviews by showcasing their strengths, experience, and potential. The course covers essential techniques such as answering behavioral questions, presenting oneself professionally, and making a strong, lasting impression.	8	10/30
Interview Techniques for Supervisors	Interview Techniques for Supervisors equips leaders with the skills to conduct effective, fair, and insightful interviews to identify the best candidates. Participants will learn how to develop structured questions, assess responses objectively, and make informed hiring decisions aligned with organizational needs.	8	10/30
Professional Development	"Professional Development" is a comprehensive 8-hour class focused on enhancing key workplace skills such as communication, adaptability, goal setting, and self-awareness. Participants will engage in interactive exercises and reflection to build a personalized growth plan that supports long-term career success and confidence.	8	10/30

COURSE TITLE	DESCRIPTION	DURATION (IN HOURS)	MIN/MAX PARTICIPANTS
Stress Management - Minimizing Stress, Burnout, and Compassion Fatigue	"Stress Management: Minimizing Stress, Burnout, and Compassion Fatigue" is a restorative 8-hour class that equips participants with practical tools to recognize, manage, and reduce the impact of chronic stress in high-demand environments. Through self-assessment, mindfulness techniques, and resilience-building strategies, attendees will learn to protect their well-being and sustain their capacity to care and perform effectively.	8	10/30